



SEH-TAP Cooperation Agreement

This agreement settles the cooperation between SEH Computertechnik GmbH, Südring 11, 33647 Bielefeld, (hereinafter referred to as "SEH") and the Technology Alliance Partner (hereinafter referred to as „TAP partner“) with regard to the Technology Alliance Partner Program by SEH.

1. TAP Partner:

Company: _____

Street/ZIP/City: _____

Phone: _____ FAX: _____

Contact person: _____

Phone: _____ Email: _____

2. Selected Program Level/Services:

Bronze Partnership Silver Partnership Gold Partnership

Within the framework of the TAP program, the cooperation with SEH in the areas of the development and marketing of innovative technologies and products in the field of software copy protection mechanisms offers the following benefits. Please bear in mind that SEH takes no responsibility for a specific success:

a. The Bronze Program Partnership:

The prerequisite for a cooperation is formed by a joint compatibility test of the products of SEH with the products of the TAP partner. The TAP partner will receive exclusive access to the PartnerNet of SEH, which SEH uses to provide information regarding all of the innovations to the SEH product portfolio. The bronze program contains a high-value link of the company or product logo of the TAP partner to the SEH website. The TAP partner may use the "Dongle-Server-Ready" logo of SEH in order to support the external communication of the TAP partner. The software solution of the TAP partner will be used when presenting the SEH dongle server across various channels, for example in video tutorials, screencasts, "webinars", brochures, data sheets and at events. The TAP partner and its customers will be allowed to participate in the SEH webinars free of charge. The TAP partnership will also be announced in the SEH newsletter.

b. The Silver Program Partnership:

In addition to the services of the bronze program partnership, the silver program partnership offers further arrangements for the TAP partner. The TAP partner will be given an exclusive telephone number and email address for this program, which will grant direct access to the SEH support team. The company of the TAP partner and its software solution will be portrayed on the SEH website. SEH will conduct specific "webinars" regarding the software of the TAP partner in conjunction with the products of SEH. The silver program additionally offers the generation of a user report which can be provided in either video or text form with the additional choice of a white paper or data sheet or video concerning the solution of the TAP partner. A press release regarding the cooperation and the joint solution is part of the program. The TAP partner will receive 1 (one) SEH product as a NFR sample (not-for-resale).



c. The Gold Program Partnership:

The gold program partnership includes all of the benefits of the bronze and silver program partnerships and provides the TAP partner with a direct contact person for the areas of presales and after sales in order to market the joint solution at its best. In addition, SEH and the TAP partner will conduct joint marketing activities such as, trade fair appearances, road shows, press conferences and professional retail events etc. In order to provide support for the joint activities, the gold program partnership offers the entire spectrum of product marketing such as user reports, screencasts, webinars, videos or brochures in which SEH will introduce and provide information about the joint solution.

3. Duration of the agreement and termination:

The duration of the agreement is 24 months. A right of extraordinary termination of the agreement exists in legally justifiable cases.

4. Conditions/Prices and Payment Due Date:

Bronze Partnership	free of charge
Silver Partnership	1,000 EUR/24 months.
Gold Partnership	3,000 EUR/24 months.

The premium for a fee-based partnership is due for payment following the joint signature of the agreement by the contractual partners.

5. Obligation to collaborate

The participation of the TAP partner in the realization of the benefits is required and unavoidable within the framework of the respective TAP partnership. SEH reserves the right to withhold individual benefits of the respective partnership in the event of insufficient participation on the part of the TAP partner.

6. No Transferability

The TAP partner is not allowed to transfer the respective partnership to third parties. This applies to transfers both in return for payment and without payment.

7. Miscellaneous

The laws of the Federal Republic of Germany shall apply.

If a provision of this agreement is or becomes ineffective all other provisions stay intact.

Date

Signature of the TAP partner

Date

Signature of SEH Computertechnik GmbH/SEH